

Dear Prospective Bay Area Houston Economic Partnership Member:

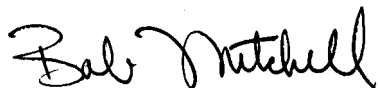
Thank you for your interest in the Bay Area Houston Economic Partnership. We are delighted to invite you to participate in shaping the region's business environment. Our members represent the heart and soul of the Bay Area Houston Economic Partnership.

Your membership investment helps to fund the Partnership's mission to provide the necessary leadership for stimulating regional economic development and primary employment.

Importantly, for you to receive the highest return on your investment, we recommend that members become actively involved as part of the Bay Area Houston Economic Partnership. Attending and participating in monthly membership meetings, special events and BAHEP's committees combine for maximum benefit on the investment.

Bay Area Houston Economic Partnership's strategic goals call for sustainable business development, fostering strategic alliances, advocating for policies that promote regional interests, and enhancing our quality of life. As you read this packet, you will gain insight into BAHEP and how your investment benefits you and our region. If you have any questions, please contact me or Harriet Lukee at (832) 536-3250. We look forward to partnering with you.

Sincerely,

A handwritten signature in black ink that reads "Bob Mitchell". The signature is written in a cursive, flowing style.

Bob Mitchell
President

Bay Area Houston Economic Partnership MEMBERSHIP PACKET

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SECTION 1: WHO ARE WE?

Bay Area Houston Economic Partnership (BAHEP), a member-driven 501(c)6 organization, furnishes regional economic development leadership and services. In addition, BAHEP is recognized statewide and nationally both for innovative economic development partnerships and for advocacy on issues that affect the region's vitality.

Industry Clusters: Bay Area Houston is a well-established and strong business community of over 14,000 businesses across a range of industries, with concentrations in aerospace and aviation, biotechnology and bioscience, specialty chemical and plastics, maritime services, healthcare, information technology and tourism.

Communities: BAHEP is dedicated to the responsible economic development of our service area. There over 800,000 people who call Bay Area Houston home in southern Harris and northern Galveston counties, residing in 13 municipalities including Clear Lake Shores, Dickinson, El Lago, Friendswood, southeast Houston, Kemah, La Porte, League City, Nassau Bay, Pasadena, Seabrook, Taylor Lake Village and Webster.

Approach to Economic Development: BAHEP understands that its success is determined by its ability to recognize when to be proactive or reactive at the right times and in the right ways. BAHEP views economic development as a long-term investment in the region, its people and its many facets. Therefore, BAHEP provides a comprehensive array of professional services and expertise, data assessment, and partnerships.

BAHEP strives to identify the optimal balance among business development, quality-of-life, regional needs and sustainable growth. In this context, planning is critical, but even more important is member involvement, communication and a shared vision for the region. BAHEP is dedicated to providing leadership; advocacy; and a broad, long-term perspective for the good of the region.

Partnerships: BAHEP's partnerships span local governments, educational institutions, nonprofits, non-governmental organizations, elected officials, and businesses, large and small. Alliances form to address specific community initiatives. Currently, these initiatives include, but are not limited to, Ellington Airport development, storm surge suppression systems, BayTech, jobs for veterans, healthcare-energy-aerospace linkages, and job and innovative ways to advance workforce development.

SECTION 2: WHAT'S IN IT FOR YOU?

TOGETHER... DEVELOPING THE FUTURE

Membership in the Bay Area Houston Economic Partnership links you directly to the leadership network that is shaping the greater Bay Area Houston region.

Membership Benefits

Strength in Numbers: BAHEP is at the center of a broad network of businesses, universities, and governmental institutions that recognize the value of cooperative economic development. Your membership enables you to influence the direction of these activities and to participate in creating the region's future.

Influence: BAHEP provides a forum for you to discuss economic issues with both private and public sectors of our business community. Members are able to take full advantage of BAHEP's unparalleled access to elected officials and key policymakers.

Job Creation Opportunities: BAHEP members are continually mining sources for business creation, retention, expansion, and recruitment. Collaborative strategies add jobs to member companies and build infrastructure that benefits everyone. Examples of these partnerships include BayTech, Citizens for Space Exploration, Storm Surge Suppression Initiative, and the Space Alliance Technology Outreach Program

Networking: BAHEP membership allows you to collaborate with other members on business and economic development projects of mutual interest.

Strategic Information: BAHEP regularly issues a variety of publications with the current economic news for the region, providing you with critical information to guide the development of your own business.

VIP Access: BAHEP members are invited to special receptions, meetings, and/or luncheons, which typically are held in honor of an elected official, senior NASA officials, or senior corporate executives. In addition, during BAHEP's Austin and Washington, D.C. visits, you have the opportunity to meet and discuss issues with our elected officials.

Business Development: BAHEP members also receive:

- Access to executive officers of major businesses nationally and internationally;
- Opportunities to expand your business associations and informal information network;
- Technical and business management services; and
- Membership on long-range public/private sector planning teams.

SECTION 3: HOW DO WE OPERATE?

BAY AREA HOUSTON ECONOMIC PARTNERSHIP LEADERSHIP

Board of Directors Membership

The Board of Directors is comprised of community leaders throughout the Houston metropolitan region, representing a wide variety of industry sectors. Directors serve a term of one to three years and meet six times annually, focusing on initiatives that adhere to the BAHEP's Strategic Plan.

2017 Board of Directors Officers

Chair: Greg Smith, Ph.D., Superintendent, Clear Creek Independent School District

Vice Chair: Jayant Ramakrishnan, Ph.D., COO, Bastion Technologies, Inc.

Secretary: Richard (Rich) Jackson, Director, NASA Program Director/Civil

Treasurer: Jennifer Bowers, Partner, Bowers & Sadler, LLP

Honorary Chair: Frans Gillebaard

Executive Committee

Brent Cockerham, Market President, Branch Banking & Trust Company (BB&T)

Dick H. Gregg, Jr., Attorney-at-Law/President, Gregg & Gregg, P.C.

Fred B. Griffin, Owner & Chairman, Griffin Partners, Inc.

Mike Hawes, VP / Orion Program Manager, Lockheed Martin

Brenda Hellyer, Ed.D., Chancellor, San Jacinto College District

Tim Kropp, Executive Vice President, MRI Technologies

Ron W. Masters, President, MaximGroup

Dennis W. Petersen, President, Lockwood, Andrews, & Newnam, Inc.

Victor Pierson, President/CEO, Moody National Bank

William A. Staples, Ph.D., President, University of Houston-Clear Lake

Executive Committee - Ex-Officio

Jennifer Bowers, Partner, Bowers & Sadler, LLP

Gale E. Burkett, President/CEO, GB Tech, Inc.

John Elbon, Vice President/General Manager, Space Exploration, The Boeing Company

Lon F. Miller, Senior Vice President/General Manager, Jacobs

Bernard A. Milstein, M.D., President, The Eye Clinic of Texas

Ellen Ochoa, Ph.D., Director, NASA Johnson Space Center

John Wilkins, CEO, CLC Properties

2017 Board of Directors

Mike Bloomfield, Vice President & General Manager, Oceaneering Space Systems, Inc.
Genie Bopp, Vice President, Human Performance & Engineering Division, Wyle STE Group
Todd Caliva, CEO, Clear Lake Regional Medical Center
David L. Callender, M.D., President, UTMB Health
Jeffrey E. Carr, VP Aerospace Communications, Griffin Communications Group
Mark Conrad, Owner, Express Employment Professionals
Michael L. Cornett, President, Texas Citizens Bank, NA
Darren Crowell, President, Cimarron
Fernando De La Pena, President/CEO, AEXA Aerospace, LLC
Brian Duffy, Executive Director Space Exploration Coalition, Orbital ATK
Mike Flanagan, Director – External Affairs, AT&T
Marcy Fryday, Marketing Director, Lakewood Yacht Club
Mike Furin, Vice President, My FlooringAMERICA
Mark Gittleman, P.E., Executive Vice President, Intuitive Machines
Lloyd Graham, Superintendent of Schools, La Porte Independent School District
Marc Havican, President, Space City Films, Inc.
Mike Huss, Senior Vice President – Clear Lake, Green Bank
Bobbie Jessie, President/CEO, JES Tech
Don Kelly, Ph.D., President, Encore Business Consulting
John Kennedy, Commissioner, Port Houston
John Martinec, President, AeroSys, LLC
Arturo Machuca, GM Ellington Airport & Houston Spaceport, City Houston, Houston Airport System
Robert McAfoos, Director/Program Manager, Barrios Technology
Brenda Miller-Ferguson, Publisher, Houston Community Newspapers & Media Group
Sergio (Checo) Muniz, President, CYFOR Technologies, LLC
Stephanie Murphy, Deputy CEO, MEI Technologies, Inc.
Denise Navarro, President, Logical Innovations, Inc.
Dan Newman, CEO, Houston Methodist St. John Hospital
John Russo, General Manager, Houston Site, UTC Aerospace Systems
Charlie Stegemoeller, Vice President, Program Management, SAIC
Jim Sweeney, Owner, Minuteman Press—Bay Area
Gwen Wagner, CEcd, CCD, Manager, National Sales ED, CenterPoint Energy

Board of Directors - Ex-Officio

Mary Alys Cherry, Editor and Publisher, Bay Area Houston Magazine
Ruby Cubley, Individual Member
Steven Skarke, Vice President, Kaneka North America LLC
Hajime, “Sam” Suzuki, Vice President Administration, Kuraray America, Inc.

INDUSTRY COMMITTEES

Bay Area Houston Economic Partnership members have numerous opportunities to get hands on involvement in the regional business development activities while getting to know their Partnership colleagues.

■ **Aerospace Advisory Committee**

The AAC mission is to promote continuing support and commitment to the space programs and space operations functions being implemented by the NASA Johnson Space Center (JSC). Comprised of top leaders in aerospace companies and other interested area industry leaders, the AAC recommends and implements initiatives to support the interests of NASA JSC and the local aerospace community.

■ **International Maritime Advisory Committee**

The mission of IMAC is to support, advise, and advocate on matters relating to the region's maritime industry, ports, and supporting intermodal transportation infrastructure and to review and make recommendations on strategic and policy level decisions to improve the overall operating environment.

■ **Health Care Committee**

The Healthcare Committee's mission is to encourage collaboration between the Bay Area Houston Economic Partnership's "Health Care Provider" members to improve the health status of our community; demonstrate the community and economic benefits and quality of the health care industry in our region, with a specific objective of maximizing availability of our local health care services, as possible, through partnering and community awareness.

■ **Chemical Industry Committee**

The Chemical Industry Committee's mission is to connect the chemical industry's needs and challenges with our resources and expertise in fostering the growth of an important pillar of the region's economy.

■ **Education & Workforce Development Committee**

The E&WDC's mission is to enhance Bay Area Houston's overall economic development and quality of life by collaborating to create a world-class education and training community; advocating for education; sharing best-practices; supporting regional economic development; assisting member organizations to achieve their respective goals; and establishing innovative and effective partnerships.

■ **Small Business Committee**

The Small Business Committee's mission is to help small businesses grow by creating an environment for opportunity and advancement.

INDUSTRY SUPPORT COMMITTEES

■ Ellington Field Task Force

The Ellington Field Task Force focuses on retention and enhancement of joint reserve base military presence at Ellington Field, with reference to BRAC 2005 and beyond.

■ International Business Development Committee

The mission of the International Business Development Committee (IBDC) is to support the regional opportunities to recruit, retain, expand, and create international business.

■ Citizens for Space Exploration Texas/Citizens for Space Exploration

The mission of Citizens for Space Exploration is to promote awareness and advocate support for NASA and America's Vision for Space Exploration.

■ Space Center Volunteers/Team NASA

Space Center Volunteers/Team NASA is a volunteer organization consisting of contract and civil space industry employees working together in the community to improve life on Earth. SCV invites all government and contract employees, families and friends of the Bay Area Houston aerospace community to join us under one banner as we celebrate and demonstrate the generous spirit of our community.

■ Communications Committee

The Communications Committee includes business leaders in the communications industry, including marketing, journalism, public relations, graphic design and advertising. The committee collaborates on public relations projects and events that market the Bay Area Houston image and brand.

■ Political Protocol Committee

The PPC mission is to recognize elected officials and other key individuals who promote the mission of the Bay Area Houston Economic Partnership and the overall vitality of Bay Area Houston. Its mission is to provide communication and outreach on issues affecting Bay Area Houston's business industry to elected officials, candidates, and other key individuals.

■ Annual Banquet Committee

Plans and prepares for the annual banquet held in January.

BAY AREA HOUSTON ECONOMIC PARTNERSHIP MEMBERSHIP ROSTER

A2B Solutions, LLC	CDS Market Research
Acadian Ambulance Service	CenterPoint Energy
Advantage BMW Clear Lake	Chemical Process and Production
AECOM	Chris Reed Consulting
The Aerospace Corporation	CHRISTUS St. John Hospital
AeroSys, LLC	Cimarron
AEXA Aerospace, LLC	City of Clear Lake Shores
Al-Razaq Computing Services	City of Dickinson
All Points Logistics	City of El Lago
Allegiance Bank of Texas	City of Houston
Alliant Technologies, Inc. (ATK)	City of Kemah
The AM Agency	City of La Porte
Amegy Bank of Texas	City of League City
American Acryl	City of Morgan's Point
AMOCO Federal Credit Union	City of Nassau Bay
Anadarko Industries, LLC	City of Pasadena
Aquifer Group, LLC	City of Seabrook
Archer Group with Remax	City of Taylor Lake Village
ARES Aerospace and Technology Services	City of Webster
Armand Bayou Nature Center	CLC Properties
Astrium North America, Inc.	Clear Lake Flowers & Gifts
AT&T	Clear Lake Regional Medical Center
Ayrshire Corporation / Apollo 8 & Beyond Foundation	Coastal Solutions
Barlow Jones, L.L.P.	Coldwell Banker United Realtors
Barrios Technology	College of the Mainland
Bastion Technologies, Inc.	Colliers International
Bay Area Citizen	Communities In Schools - Bay Area, Inc.
Bay Area Houston Magazine	Community Strategies
Bay Area Houston Transportation Partnership (BAYTRAN)	Computer Sciences Corporation (CSC)
Bay Area Regional Medical Center	Courtyard By Marriott Houston NASA/Nassau Bay
Bay Area Surgicare Center	Contract Resource Group
Bay Area Turning Point, Inc.	Coventry Development Corporation Houston
Bay Oaks Country Club	Crowder Funeral Homes
Baybrook Mall/General Growth Properties, Inc.	Curran Investment Group of Wells Fargo Advisors
Bayshore Medical Center	CYFOR Technologies, Inc.
Big League Dreams	Cypress Bay Subdivision/Marina Bay Village Shopping Center
The Boeing Company	DB Consulting, Inc.
Booz Allen Hamilton	D. E. Harvey Builders
Bowers & Sadler, LLP	Dean & Draper Insurance Agency, LP
BB&T - Branch Banking & Trust Company	Del Papa Distributing
Brewer Construction	Devereux Texas Treatment Network
Capital Bank - Pasadena	
Clear Creek Independent School District	
Clear Lake Area Chamber of Commerce	

BAY AREA HOUSTON ECONOMIC PARTNERSHIP MEMBERSHIP ROSTER

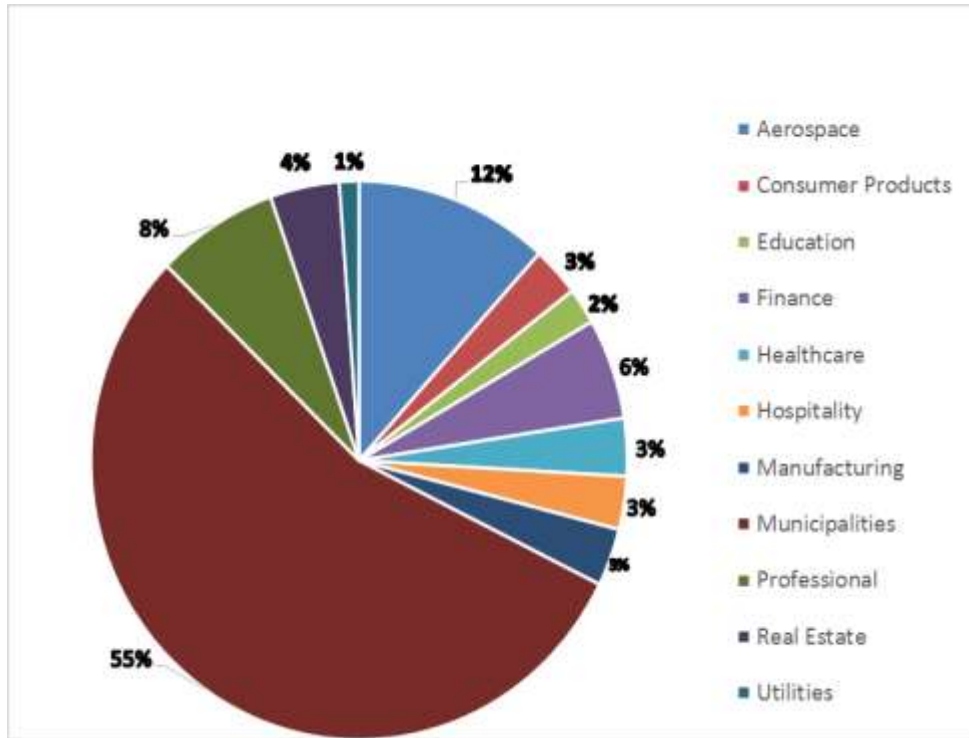
Dickinson Independent School District	The Houston Chronicle
Digitex Corporation	Icon Bank of Texas, N. A.
DRDA, PLLC	Intuitive Machines, LLC
Economic Alliance Houston Port Region	ITT Technical Institute
EduSafe Systems, Inc.	J. A. Bllipp Company
Encore Business Consulting, Inc.	Jacobs
Express Employment Professionals	Japan Aerospace Exploration Agency (JAXA)
The Eye Clinic of Texas	JES Tech
Fast Signs - Clear Lake	J&P Technologies
Faust Distributing Company	Joiner Partnership, Inc.
Friendswood Chamber of Commerce	John Manlove Marketing & Communications
Friendswood Independent School District	JSC Federal Credit Union
Frost Bank	Kaneka North America, LLC
Galveston County	Keller Williams Realty Clear Lake
Galveston County Economic Alliance	Kemah Boardwalk
Galveston Daily News	King Chapman & Broussard, Inc.
Galveston Economic Development Partnership	Kuraray America, Inc.
GB Tech, Inc.	Lakewood Yacht Club
GeoControl Systems, Inc.	Langan Engineering & Environmental Services
Global ICS	The Law Office of Phil Griffis
Greater Houston Convention & Visitors Bureau	La Porte Independent School District
Greater Houston Partnership	League City Chamber of Commerce & Bus. Assn
Greer, Herz, & Adams, LLP	Lexus of Clear Lake
Gregg & Gregg, P.C.	Lillibridge Healthcare Services, Inc.
Griffin Communications Group	Lockheed Martin
Griffin Partners, Inc.	Lockwood, Andrews & Newnam, Inc.
GSL Welcome Group, LLC	Logical Innovations, Inc.
Guardian Anesthesia Services, PLLC	Lone Star Flight Museum
Guidry News Service	Lubrizol
Gulf Coast Limestone, Inc.	LYC Concours Corporation (Keels & Wheels)
Gulf Coast Waste Disposal Authority	Marina Bend at Clear Creek
Gulf Coast Educators Federal Credit Union	Marsh Darcy Partners, Inc.
Gulf Coast Yacht Brokers Association	Marsh & McLennan Agency LLC
Ham, Langston & Brezina, LLP	Martin Fein Interests
Harris County	MaximGroup
Hilton Houston NASA Clear Lake	MD Anderson Regional Care - Bay Area
Holiday Inn Express Hotel & Suites	MDA US Systems, LLC
HomeTown Bank	MDT Financial Advisors, LLC
Houston Area Safety Council	Meador Staffing Services, Inc.
Houston Association of Realtors	Medistar Corporation
Houston Pediatric Specialty Group, LLC	MEI Technologies, Inc.
HPP Corp	

BAY AREA HOUSTON ECONOMIC PARTNERSHIP MEMBERSHIP ROSTER

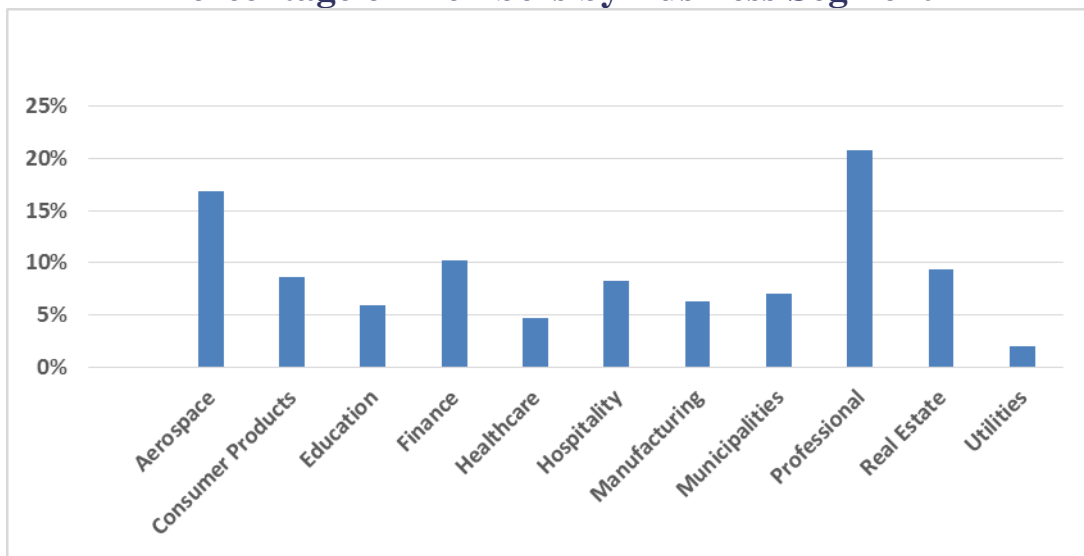
Memorial Hermann Southeast Hospital	Southwest Airport Services
Merrill Lynch	Southwest Airlines Company
Mills Shirley L.L.P	Space Center Houston
Minuteman Press - Bay Area	Space City Films, Inc.
Moody National Bank	SSCI Environmental & Consulting Svcs.
MRI Technologies	Steele Media Services
MyBayArea	Stinger Ghaffarian Technologies
My FlooringAMERICA	Studley, Inc.
NASA Alumni League – JSC Chapter	Summit Management Group
NASA Johnson Space Center	TASC, an Engility company
National Space Biomedical Research Institute	Techway Services, Inc.
Norman Frede Chevrolet	Teledyne Brown Engineering
Oceaneering Space Systems, Inc.	Texas A&M University at Galveston
One Stop Tents & Events	Texan Bank
Orbital Sciences Corporation	Texas Chiropractic College
The Pasadena Citizen	Texas Citizens Bank
Pasadena Independent School District	Texas First Bank
Patriot Bank	Thrivent Financial
Payne's Plants	tommy's Restaurant & Oyster Bar
Pearland Economic Development Corp.	Trustmark National Bank, Texas
Pennino and Partners	TXU Energy
Perry's Restaurant Group	UHCL Center -Economic Development & Research
PM Realty Group	United Airlines
Port of Houston Authority	United Equities, Inc.
PrimeLending	United Space Alliance (USA)
PVW Marketing	Universities Space Research Association
REMAX Space Center	University of Houston-Clear Lake
Raytheon Intelligence, Information and Services	UTC Aerospace Systems
Residence Inn by Marriott	UTMB Health
Regions Bank	Vesco Business Products.
The Rothe Companies: Houston Operations	Water & Power Technologies
Sage Commercial Group, LLC	West Oak Development, Ltd.
SAIC	Whitney Penn
San Jacinto College District	Wendell M. & Pat Wilson
Schaumburg & Polk, Inc	Wings Over Houston Air Show
Shelmark Engineering, LLC	Workforce Solutions
SHI Government Solutions	Wyle STE Group
Sierra Nevada Corporation	YMCA of Greater Houston
S&K Global Solutions	3coast
South Shore Harbour Resort & Conference Ctr.	

FUNDING SOURCES 2017

Percentage of Revenue by Business Segment



Percentage of Members by Business Segment



SECTION 4: WHAT HAVE WE ACCOMPLISHED?

Bay Area Houston Economic Partnership 2016 Year-End Summary

December – the month when many of us perform the annual rite of reflection as well as anticipation. We as individuals, small businesses, corporations, communities or societies take this time to review the road just traveled over the last 12 months and set course for the journey that lies ahead.

The Bay Area Houston Economic Partnership has performed this ritual for 40 years as it has endeavored to bring prosperous New Years to the people and industries of this unique and nationally significant region of Texas.

The following look at BAHEP's 2016 journey will focus on: Advocacy, Regional Development, Special Initiatives, and Looking Forward.

Advocacy

Storm Surge Protection

BAHEP organized and hosted a meeting in March 2016 for state-elected officials to roll out a new video on storm surge protection, produced by Space City Films, Inc., and the Bay Area Coastal Protection Alliance (BACPA), and the Coastal Atlas.

The Coastal Atlas, developed by Texas A & M University at Galveston's Center for Texas Beaches and Shores, is a web-accessible, interactive software program that allows public users to view the impact of storm surge flooding over any particular geographic location.

In June 2016, the GCCPRD (Gulf Coast Community Protection and Recovery District) released its Phase 3 report, recommending the Coastal Spine – a very positive step toward the future.

There has also been increased support from the Texas General Land Office and Land Commissioner George P. Bush.

BAHEP has been actively working in support of a storm surge protection system for the region since Hurricane Ike struck in September 2008.

BAHEP also testified twice before the Joint Interim Committee to Study a Coastal Barrier System, which is co-chaired by Sen. Larry Taylor and Rep. Joe Deshotel. These legislators are moving forward with legislation requiring the GLO to finalize plans for storm surge protection.

At the federal level, Sen. John Cornyn and Rep. Randy Weber submitted the COAST Act to expedite the Army Corps of Engineers' Coastal Texas Protection and Restoration Study.

In early December, Congress passed major provisions of the COAST Act within the Water Resources Development Act, which has been sent to President Obama for his signature.

Citizens for Space Exploration

The 25th annual Citizens for Space Exploration trip to Washington, D.C., set a record for the number of visits to congressional offices (407).

Unified messages in each meeting included continuity for NASA human space exploration programs through the upcoming presidential administration transition and NASA's role in supporting American leadership, education, innovation, health care, and quality of life for less than half of one percent of the federal budget.

SLS / Orion Suppliers' Conference

BAHEP also attended the Space Launch System (SLS)/Orion Suppliers' Conference in Washington, D.C. SLS and Orion provide a critical crewed launch capability, enabling human space flight beyond low Earth orbit with the goal of reaching Mars.

As a strong advocate for NASA / JSC, it is vital that BAHEP keep apprised of activities associated with human space exploration.

Society of Chemical Manufacturers and Affiliates

Additionally, BAHEP participated in the 9th Annual Society of Chemical Manufacturers (SOCMA) Washington, D.C., Fly-in. Fifty SOCMA members hit Capitol Hill to advocate on key issues impacting the specialty chemicals manufacturing sector. The Fly-In couldn't have happened at a more opportune time with hearings taking place on the Miscellaneous Tariff Bill (MTB) and Congress deliberating on the Toxic Substance Control Act (TSCA).

Regional Development

Houston Spaceport

In 2015, the Federal Aviation Administration approved the City of Houston to be home to the United States' 10th licensed commercial spaceport. BAHEP has been working major projects with the Houston Airport System in support of the Houston Spaceport. These projects have the potential to create over 1,092 jobs and more than \$428 million in capital investment.

Port of Houston

BAHEP has been working closely with the Port of Houston's economic development team on two major initiatives, Foreign Trade Zone 84 and cold storage. The Port seeks to increase utilization of FTZ 84, and BAHEP worked to secure FTZ status for two projects this year.

The Port has also identified cold storage as a market segment in which to expand port activities. Therefore, BAHEP has been working with a cold storage company to site two new locations and has been looking to identify available real estate to attract additional cold storage facilities.

Ellington Airport

The Defense Economic Adjustment Assistance Grant Program (DEAAG) is an infrastructure grant program designed to assist defense communities.

BAHEP worked with the Houston Airport System in 2015 to develop an application for the DEAAG Program for Ellington Airport, which was approved by the Texas Military Preparedness Commission.

The \$3.1 million grant, along with additional funds from the Federal Aviation Administration and the HAS, will be used to build a \$7.1 million state-of-the-art airport control tower. BAHEP and the HAS are seeing the fruits of their labor in 2016 with the implementation of the grant for the new tower.

Broker / Developer Reception

In early November, BAHEP hosted the Broker and Developer Reception at the HESS Club to showcase city opportunities to developers and brokers and highlight activities going on in the Bay Area Houston region.

This hugely successful event had over 130 in attendance with representatives from more than 50 commercial real estate and related companies. Eleven of BAHEP's member cities attended, as well as representatives from Harris and Galveston counties.

Trade Shows

BAHEP attended seven major tradeshow this year: BIO (Biotechnology Innovation Organization) - San Francisco, Heli-Expo (Helicopter Association International's Helicopter Trade Show & Conference) – Louisville, ICSC (International Council of Shopping Centers) – Dallas, Informex USA - New Orleans, Space Symposium - Colorado Springs, NBAA (National Business Aviation Association) – Orlando, and SpaceCom (Space Commerce Conference and Exposition) - Houston.

Trade shows provide the opportunity for BAHEP to partner with its allies, such as CenterPoint Energy, the Houston Airport System, and its member cities, attending these shows together to promote the Bay Area Houston region and to gather leads from companies interested in relocation or expansion.

SATOP

The Space Alliance Technology Outreach Program (SATOP) is a State of Texas funded program that helps small businesses faced with technical challenges by providing up to 40 hours of FREE technical assistance for qualified requests. SATOP's Alliance Partners assisted 21 small businesses and worked 54 total projects during the year.

During 2016, SATOP also developed an agreement with TMAC (Texas Manufacturing Assistance Center) worth \$404,000 over two years.

Partnerships

BAHEP recognizes that it could not be nearly as effective without the support of its members and other valued partnerships such as the Houston Regional Economic Development Association (HREDA).

During 2016, BAHEP continued to play a strong leadership role in HREDA by becoming a founding member of ED Professionals Working Group, a sub-committee of HREDA, whose focus is to expedite economic development within the entire Houston region.

BAHEP also worked with the Galveston County Council of Economic Development Professionals to facilitate best practices within that group.

Special Initiatives

BayTech

The Bay Area Houston Advanced Technology Consortium (BayTech) was formed by BAHEP and has built a network of partners across multiple industries and academia, creating a resource pool which will be drawn upon as collaborations are identified and research funding is pursued.

During 2016, BayTech successfully executed its Wagner-Peyser contract with the Texas Workforce Commission by training 22 participants in cybersecurity, conducting four cybersecurity awareness workshops, and conducting two cybersecurity tabletop exercises.

BayTech executed approximately \$100,000 of reimbursable projects through its Space Act Agreement, helped create NASA / Johnson Space Center engagement with Texas Tech University, and signed a Memorandum of Agreement with San Jacinto College to offer JSC electronic workmanship courses.

Of significance, BayTech has been invited to conduct two cybersecurity presentations at the Fifth Annual Maritime Security 2017 East conference and workshop to be held in Galveston, Texas, in March.

The conference provides participants from the federal, state and local agencies, ports, critical infrastructure and private industry an outstanding opportunity to learn and collaborate across different perspectives, jurisdictions, and borders.

BAHEP Cares!

The past 12 months marked another successful year of assisting returning and transitioning veterans through the BAHEP Cares! Program. BAHEP Cares! has now successfully mentored 95 veterans since the program's inception in 2012. This year BAHEP Cares! awarded its first two grants from the Salute to Heroes fund. Two veterans each received \$1,000 to assist in otherwise non-covered curriculum expenses.

Looking Forward

Supporting the region

The New Year will be another year of growth as BAHEP continues to support the changing needs of this region. BAHEP's 2017-2021 Strategic Plan will go into effect, which addresses specific steps to provide leadership and engagement to stimulate regional economic development and employment that improves our quality of life. Glenn Freedman, Ph.D., chaired the Strategic Planning Committee. Innumerable reports, data sets and countless meetings resulted in the plan, which positions BAHEP for continued success in the coming years.

2017 Legislative Agenda

The 85th Texas Legislature will convene on Jan. 10, 2017. A legislative agenda, developed by BAHEP, represents the entire region and will be presented to the legislators during the session.

The agenda encompasses: Education and Workforce Development, the Texas Maritime Industry Jobs Initiative, the Ellington Field Task Force Initiative, the State Franchise Tax, the Healthcare Initiative, Storm Surge Protection, the Texas Spaceport Trust Fund, and the Texas Aerospace Scholars and Space Alliance Technology Outreach Program.

And Finally ...

The mission of the Bay Area Houston Economic Partnership is to provide leadership and engagement to stimulate regional economic development and employment that improves our quality of life.

In reflecting over BAHEP's work during 2016, it is clear that this organization has stayed true to its mission as it also anticipates a New Year of service to the people, businesses and industries of Bay Area Houston.

SECTION 5: WHAT DO PEOPLE THINK OF US?

BAY AREA HOUSTON ECONOMIC PARTNERSHIP MEMBER TESTIMONIALS

As a member of this vibrant and diverse region, San Jacinto College has the opportunity to join with partners who help shape the future of our community. Bay Area Houston Economic Partnership (BAHEP) helps drive the important initiatives taking place in our community. This work brings companies and jobs in hi-tech industries to our area; and it connects industry to education, city, county, and state governments, and other resources in the region. BAHEP does not wait for leads to come to it, rather BAHEP is aggressively representing and marketing the Bay Area Houston region. BAHEP is an important resource for our community and the region!

- Dr. Brenda Hellyer, Chancellor, San Jacinto College District

I have been an active member of the Bay Area Houston Economic Partnership for 20 years. It's not an act of altruism, habit or belonging – it's good for the region and it's good for my company. BAHEP is one of the few civic organizations that provides real, measured results year after year by participating in both the regional elements and the targeted committees, you will quickly understand the value of membership.

- Dennis Petersen, President, Lockwood, Andrews & Newnam, Inc.

Our region is extremely blessed to have access to an organization like the Bay Area Houston Economic Partnership. This is more than a networking group; it is an essential catalyst for encouraging and enabling business growth in our area. This organization provides the venue for encouraging communication and collaboration across the various industries and groups in our community. By providing exceptional leadership, the Bay Area Houston Economic Partnership continues to facilitate a common goal – to improve our quality of life and to increase our prosperity.

- Bobbie Jessie, CEO, JES Tech

“Kaneka has completed three major plant expansions in the past seven years. In each case, the BAHEP staff helped us clear all of the hurdles to secure tax abatements and other incentives that made our investments more valuable.”

- Steve Skarke, Executive Vice President, Kaneka North America, LLC

I have the honor of being a member and officer of Bay Area Houston Economic Partnership. I have the perspective of one who has been active in the area since 1965, a member of many boards and organizations through the years, and an observer of the tides in leadership of Clear Lake in both counties and beyond. BAHEP is crucial to the business of Bay Area Houston and to our business at our firm.

- Dick Gregg, Jr., President, Gregg & Gregg, P.C.

Bay Area Houston Economic Partnership has and continues to be an economic generator for the Bay Area. Their resources have aided many companies in securing incentives. They are extremely dedicated to the growth and quality of life in our region. All sectors of industry benefit as a result of BAHEP's efforts to bring local, state, federal and international relations to our community. I am proud to be involved with such a dynamic group of folks as those in BAHEP.

- Mike Cornett, President, Texas Citizens Bank

"After leaving a 20-year globally-focused corporate career with a public company, I found myself in uncharted territory of opening a local small business. During my search for accurate and up-to-date regional market demographics for a business plan, I stumbled on the Bay Area Houston Economic Partnership. What started as a simple search for information became a lasting resource of invaluable support that guides and strengthens my business each year. The connection to like-minded business leaders and active committees is a foundation of growth for this region and my business. The community relationships and connections that I have been able to develop would have taken me many years to cultivate on my own. One of the best investments in money and most importantly my time in the last eight years has been my company's membership and involvement in this proactive regional economic engine."

- Mark Conrad, Owner, Express Employment Professionals

Bay Area Houston Economic Partnership has provided unique opportunities and experiences for me and my team at Change Publications, Inc. The staff at BAHEP, as well as the BAHEP members, are a pleasure to know and I am honored to be a part of this group of people who actively work toward creating positive change in our communities and beyond.

- Carla Medlenka, Publisher/Editor-in-Chief, Change Publications, Inc.

BAHEP offers three critical returns on our investment that a small business like ours needs: access to political and business leaders, insight into the trends and changes in our regional economy, and opportunities to get involved and make a difference in the community. BAHEP's simply the best professional organization we have ever been a part of- **Glenn Freedman, President, EduSafe Systems, Inc.**

Leadership is defined by action, not position. The Bay Area Houston Economic Partnership (BAHEP) has been, and continues to be, a significant leader in the growth and prosperity of Houston and the State of Texas. Over the past year, BAHEP has led efforts in securing a major university campus for the Clear Lake area, visiting with the United States and State of Texas congresses to advocate on the behalf of the mission of the NASA Johnson Space Center and support contractors, and celebrating the successes of the Space Shuttle Program. In addition to positively impacting those of us in the aerospace community, BAHEP was pivotal in developing the Bay Area Houston Advanced Technology Consortium (BayTech). This 501(c)(3) collaboration will create innovative partnerships and aid in the rapid commercialization of technology for the medical, energy, and aerospace sectors. These growth and outreach activities directly impact the lives and professional development of our employees here at Jacobs.

- Lon Miller, Sr. Vice President/General Manager, Jacobs

“Leadership, Vision & Action, all key words that embody what I think the Bay Area Houston Economic Partnership represents. Whether promoting economic development in our area or forging relationships with elected officials and community leaders, this organization produces results and is probably one of the most respected groups in our area.”

- Roy Green, General Manager, South Shore Harbour Resort

“Every community needs a strong “broker” and advocate organization if it’s going to be a place where businesses with good jobs want to locate and talented people want to live and work. Not every community gets one...or is as fortunate as we are to have a group like BAHEP that is as passionate about its area or as effective in achieving meaningful results. As our “champions”, they’ve consistently made a positive difference through the years. It’s one of the big reasons I’m proud to work here and call it home!”

- Harv Hartman, Managing Partner, Summit Management Group

“Membership in the Bay Area Economic Partnership helps us stay in touch with local and national market trends. Through committee memberships and networking events, our company leaders interact with key decision makers. This helps us serve our customers better and prepares us for business opportunities. Furthermore, we can participate in BAHEP efforts to serve the community with increased jobs and business base expansion. Bay Area Houston Economic Partnership plays a vital role in the health and growth of our community. I’m proud to be a part of the BAHEP team.”

- Ed Muniz, Executive Chairman of the Board, MEI Technologies, Inc.

MEMBERSHIP AGREEMENT

DATE ____/____/____

NAME _____ TITLE _____

COMPANY NAME _____

ADDRESS _____ CITY _____ STATE _____ ZIP _____

PHONE NUMBER (____) ____-____ FAX NUMBER (____) ____-____ COUNTY _____

HOW MANY PEOPLE DO YOU EMPLOY _____ IN WHAT YEAR WAS THE COMPANY FOUNDED _____

E-MAIL ADDRESS _____

HOME PAGE ADDRESS *www.* _____

NAME OF PERSON REPRESENTING YOUR COMPANY AT BAY AREA HOUSTON ECONOMIC PARTNERSHIP _____

PHONE NUMBER _____ FAX NUMBER _____

ANNUAL INVESTMENT LEVELS

Minimum investment level for companies is \$2,000; an investment of 3,000 is appropriate for companies with 20 or more employees; companies with 250 or more employees should consider an annual investment of \$5,000 or more annually.

*Bob Mitchell
President*

Pledge: I pledge the amount shown below to support Bay Area Houston Economic Partnership

Total Pledge \$ _____ per year.

Signature _____ Today's Date _____

*Send with remittance to:
Bay Area Houston Economic Partnership
P. O. Box 58724, Houston, 77258 – 8724*

Please answer the following questions in as much detail as possible so we can draft a press release about your membership. This press release will appear in the Bay Area Houston Economic Partnership membership directory, on our Web site and in our monthly section of *The Bay Area Citizen* and *Houston Chronicle* that also gets distributed to the Bay Area Houston Economic Partnership membership:

*Please provide a 100-word description of your company's primary product or service. What do you do?
Please be as detailed as possible without going over 100 words.*

MEMBERSHIP AGREEMENT

Describe the clientele you primarily serve (i.e., industries). You may also list up to three of your top clients (full names of companies please).

Please list any comment you wish to make that has not been addressed above.

Please list 3 business categories by order of importance for your company

1. _____
2. _____
3. _____

Accountants
Attorneys
Advertising/Public Relations/Marketing
Aerospace/Aviation
Apartments/Corporate Apts./Temp. Housing
Architects
Arts/Cultural/Museum
Supplies/Equipment/Furniture Engineering Services
Automobile Dealers
Banks
Biomedical
Investors/Builders/Funeral Homes/Memorial Parks
Cargo/Transportation
Chambers of Commerce
Clubs/Conference Centers
Commercial Brokers/Developers/Property Mgmt
Computer Equip./Serv./Information Technology
Copiers/Printers

Copying, Laminating, Binding
Counseling
Dining/Catering/Banquets
Economic Development
Education/Schools/Colleges
Employee Benefits
Specialty Chemicals
Environmental Services
Financial/Financial Planners/ Investments
Floral Services
Real Estate – Commercial
Governments/Municipalities
Graphic Design
Health Care/Dental/Pharmaceutical
Hospitality/Hotels/Tourism
Insurance
Investments
Internet Consulting/Services

Manufacturing
Media Production
Mediation
Mortgages/Title Companies
Newspapers
Office
Printers/Publishers
Professional/Consulting/Organizations
Real Estate Developers &
Real Estate - Residential
Recreation/Entertainment
Recruiting - Technical/Professional
Scientific Research/Tech. Development
Software Development/Engineering
Training
Utilities/Telephone